



Victoria Pynchon, J.D. (Effective Communication & Negotiation). Ms. Pynchon practiced complex commercial litigation for over 25 years, with sub-specialties in intellectual property, securities fraud, antitrust, insurance coverage, consumer class actions and all types of business torts and contract disputes. Since 2004, she has been mediating and arbitrating commercial disputes—the former with ADR Services, Inc. in Century City and the latter with the American Arbitration Association in Los Angeles.

Ms. Pynchon wants to champion interest-based, collaborative systems of dispute resolution in order to put the personal back into the parties' calculations, and address their unique needs and desires. In 2010, Ms. Pynchon founded She Negotiates Consulting and Training with her business partner Lisa Gates. Through SheNegotiates, Ms. Pynchon's works to help women in positions of power subvert workplace structures and advance the cause of all women. SheNegotiates' representative clients include corporations (e.g. Deloitte Consulting, KPMG, Motorola, Sony Pictures), law firms (e.g. DLA Piper Litigators, Latham & Watkins, White & Case), and numerous universities, law schools, non-profits, conferences, and associations.

Ms. Pynchon received her J.D., Order of the Coif, from the U.C. Davis School of Law in 1980, and in May of 2006 was awarded her LL.M Degree in Dispute Resolution from the Straus Institute at Pepperdine University School of Law. She is the author of two books, *The Grownups' ABCs of Conflict Resolution* (2010) and *Success as a Mediator for Dummies* (2012), and is currently at work writing her third.